



GAWBL-Summit 2018

German-Arab Women Business Leaders

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Dino Fortunato

Chief Technical Advisor
United Nations Industrial Development Organization, Italy

Graduated in International Affairs at University of Salvador (Buenos Aires, Argentina), he specialized in International Marketing and Cross Cultural Management at Wirtschaft Universität (Vienna, Austria). During his studies, he founded the "Integration to the XXI Century" Foundation and as an Executive Director, he implemented several exchange, technical assistance, and training programs for more than 200 Argentinean professionals in the United States. He also worked also for many years in the private sector acquiring experience in the oil and also ceramics / building sectors in the local and regional markets.

Mr. Fortunato joined UNIDO in 2003 as Argentinean Delegate after being Advisor before International Relations and Trade Committees at the House of Representatives and working for the Argentinean Ministry of Foreign Affairs.

Presently, according to the UNIDO mandate, as Chief Technical Advisor in UNIDO ITPO Italy, he is in charge of promoting the setting up of industrial joint ventures and the implementation of technology transfer cooperation projects between Italian companies and enterprises for developing countries. In this context, he assists projects' negotiations and carry out public relation activities to identify and promote investment opportunities mainly in countries like Pakistan, Mozambique, Cuba, Egypt, Tunisia, Morocco, Lebanon, Palestine and Jordan. In the framework of the UNIDO Project on Promoting Women's Empowerment in the MENA Region, he supports the local women business association and entrepreneurs in doing business formulation, and in the facilitation of business linkages, promotion and networking of their business and investments opportunities.